

# Treasury Sales

<b>Grade:</b>	Deputy Manager				
<b>Business:</b>		<b>Department:</b>	Treasury	<b>Sub-Department:</b>	Treasury Sales
<b>About Treasury</b>					
<ul style="list-style-type: none"><li>The Treasury department is responsible for supervising the Bank's funding position and maintaining its regulatory reserve requirements. It invests in sovereign and corporate debt instruments, and engages in proprietary trading in equity and fixed income securities, foreign exchange, currency futures and options. The division further governs the Bank's investments in commercial paper, mutual funds and floating rate instruments as part of the management of short-term surplus liquidity. Moreover, it offers a wide range of treasury products and services to corporate customers</li></ul>					
<b>About the Role</b>					
<ul style="list-style-type: none"><li>Treasury &amp; Markets: CBG &amp; BB Sales requires building and sustaining relationships with the clients in Corporates for Treasury products.</li></ul>					
<b>Key Responsibilities</b>					
<ul style="list-style-type: none"><li>Build and strengthen relationships with Corporate Clients across India in the Corporates for Treasury Products</li><li>Constantly cover and engage clients with market views/solutions and enable smooth execution of trade with the client</li><li>Bring new treasury relationships to the bank and enable conversion</li></ul>					
<b>Role Proficiencies:</b>					
<ul style="list-style-type: none"><li>For successful execution of the job, the candidate should possess the following:</li><li>Proficiency in understanding Treasury Products</li><li>Proficiency in pricing and execution of trades</li><li><i>Ability to take on and work towards achieving challenging targets</i></li></ul>					
<b>About Axis</b>					

Incorporated in 1994, Axis Bank is one of India's most trusted banks & the third largest in the private sector. At Axis Bank, customer centricity has always been the foundation of our business. Our efforts to address the requirements of a diverse customer cross-section are powered by robust infrastructure, advanced technology, a comprehensive monitoring & control framework & a large talent pool.

The Bank has a young & engaged workforce of over 100,000 employees, with an average age of 30 years. We are an equal opportunity employer & believe in empowering our employees by offering rich roles, learning opportunities & flexibility to chart their career, their way.

*#ComeAsYouAre 'We are dil se open. Women, LGBTQIA+ and PwD candidates of all ages are encouraged to apply'*